



March 26, 2019

NHPUC 1APR'19PM1:08

New Hampshire Public Utilities Commission
Debra Howland, Executive Director
21 South Fruit Street, Suite 10
Concord, NH 03301-2429

RE: ENGIE Insight Services Inc.
Gas Aggregator Renewal DM 14-060

Dear Ms. Howland:

Enclosed is ENGIE Insight Services, Inc.'s Gas Aggregator Renewal for 2019.

Also enclosed is our check in the amount of \$125.00 representing our renewal fee.

Thank you.

Sincerely,

A handwritten signature in blue ink that reads "Donna Wasson".

DONNA WASSON
Senior Paralegal

lmw
Enclosures

NEW HAMPSHIRE CODE OF ADMINISTRATIVE RULES

Puc 3006.02 Form for Initial and Renewal Registration of Aggregators.

(a) The registration application required by Puc 3003.04(a) and Puc 3003.05(b) shall include the following:

(1) The legal name of the applicant as well as any trade name(s) under which it intends to operate in this state;

ENGIE Insight Services Inc.

(2) The applicant's business address, telephone number, e-mail address and website address, as applicable;

**1313 N. Atlantic, Suite 5000
Spokane, WA 99201
Telephone: 800-767-4197
Website address: www.engieinsight.com**

(3) The name(s), title(s), business address(es), telephone number(s), and e-mail address(es) of the applicant if an individual or of the applicant's principal(s) if anything other than an individual;

**Christine Uri, Chief Legal and HR Officer
1313 N Atlantic, Suite 5000
Spokane, WA 99201
Telephone: 800-767-4197
Email: legal.insight@engie.com**

**Please see Attachment 1: Corporate Structure Diagram
Please see Attachment 2: List of Officers
Please see Attachment 3: Technical Fitness**

The telephone number of the customer service department or the name, title, telephone number and e-mail address of the customer service contact person of the applicant, including toll free telephone numbers if available;

**Brad Gawboy, Senior Director Facility Expense
180 East Fifth Street, Suite 1101
St Paul, MN 55101
Telephone: 651-900-6027
Email: brad.gawboy@engie.com**

(4) A copy of the applicant's authorization to do business in New Hampshire from the secretary of state, if anything other than an individual;

Please see Attachment 4

(5) A list of CNGSSs in New Hampshire through which the applicant intends to provide service;

**Agera Energy
Direct Energy Business
Shell Energy North America
Sprague Operating Resources, LLC**

(6) A statement that the applicant is not representing any supplier interest, or a listing of any supplier interest(s) the applicant intends to represent; and

ENGIE Insight Services Inc. does not represent any one particular supplier's interest. However, ENGIE Insight Services Inc. does enter into Non-Exclusive Fee Agreements and other types of broker agreements with the majority of suppliers in order to allow commercial, industrial, and government clients to pay for our services through supplier fees.

(7) Payment of the required filing fee; **\$125 attached**

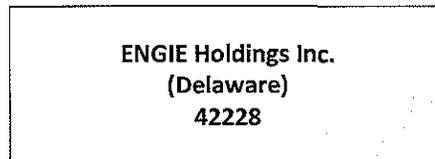
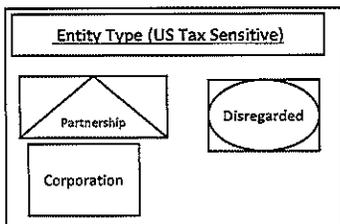
(8) The signature of the applicant or its representative.

Respectively submitted on this 25th day of March 2019
ENGIE Insight Services Inc.

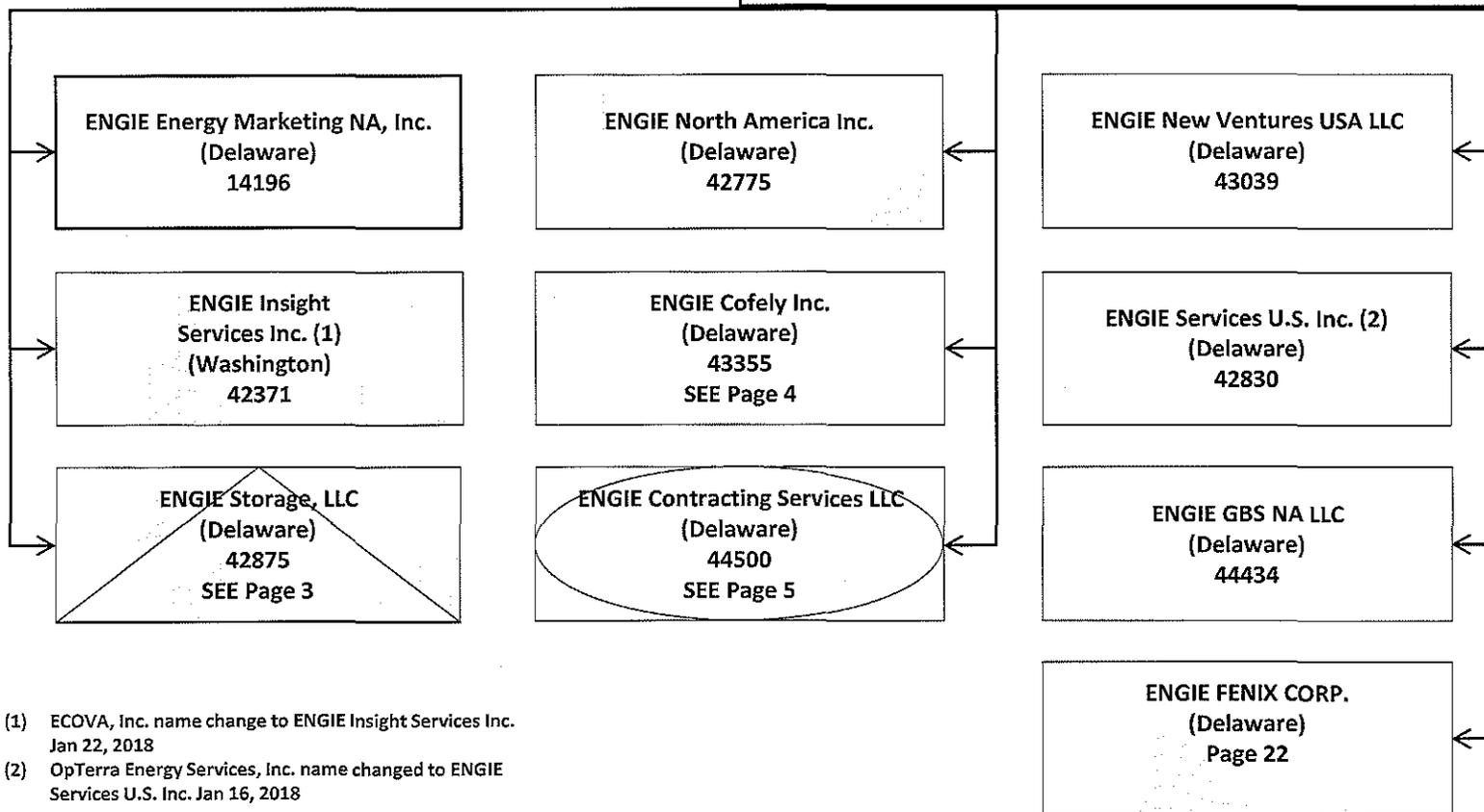
By: Christine Uri
Christine Uri, Chief Legal and HR Officer

Source. #9796-B, eff 9-25-10

Attachment 1



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(1) ECOVA, Inc. name change to ENGIE Insight Services Inc. Jan 22, 2018

(2) OpTerra Energy Services, Inc. name changed to ENGIE Services U.S. Inc. Jan 16, 2018

ENGIE INSIGHT SERVICES INC. OFFICER LIST
SEPTEMBER 1, 2018

Mathias Lelievre	President and Chief Executive Officer
Vincent Manier	Chief Financial Officer
Martin Sieh	Chief Operations Officer
Christine Uri	Chief Legal and Human Resources Officer
Bryan Long	Chief Technology Officer
Paige Janson	Chief Commercial Officer

Attachment 3 Biographies

Engie Insight Services Inc. (formerly known as Ecova, Inc.) has been offering consulting, brokering and simple aggregation services for hundreds of customers across the country in deregulated utility service territories totaling approximately 20 million MWh's and 40 Bcf of natural gas on contract with suppliers. The vast majority of the clients are commercial businesses. The aggregation services entail providing single event RFP services for a management group's portfolio of properties, within a jurisdiction, of which many of the properties will have different legal entity names. These contracts for this type of aggregation can have multiple signature lines on a single contract, or multiple contracts for each owner's sites. The RFP can have a single price across all properties or be individualized. All the above options are at the discretion of the clients(s) after consulting on the best options to meet their price risk management goals.

Biographies of Officers Responsible for Operation

Craig Schilling, VP Facility Solutions

The senior individual responsible for all service delivery consultative operations. Craig leads a global team of energy procurement, waste services, facility maintenance and distributed energy services professionals. Craig has spent 9 years leading the supply side services for Engie Insight and recently has responsibility for the demand & sustainability side of the business. Recently, Craig has begun operationalizing a global expansion of these service offerings and brings strong skills in IT and big data solutions with his team. Craig brings 20 years of financial market and trading experience with a BS in Business from the University of Minnesota and an MBA from the University of Phoenix. Craig is a retired Navy Commander with an Aviation background serving over 20 years.

Brad Gawboy, Senior Director, Facility Expense Services

A degreed engineer and graduate of the U.S. Naval Academy, Brad has worked in the energy industry for over 30 years. He began his career in electric generation and then served for an extended period in the marketing and national account sales arena in the utility industry. Brad leads Engie Insight's electricity and natural gas procurement solutions in deregulated states and spearheads service offerings related to rate analysis, demand response and renewable energy. He is a retired Captain in the U.S. Navy Reserves.

Therese Lavalle – Senior Manager, Energy Procurement Operations

Therese started with Engie Insight in the spring of 2013 and has over 30 years of energy related experience. She is an accomplished and knowledgeable energy consultant with strong customer focus. She has provided strategic energy management solutions to the commercial and industrial sectors with an emphasis on electricity and natural gas procurement and energy management to aggressively manage energy expenditures. At Engie Insight she has worked in the energy procurement area, focusing on electricity, and recently moved into a managerial role leading the Natural Gas Procurement Operations team.

Therese is a licensed Professional Engineer in the State of Minnesota, is a Certified Energy Manager (CEM), Certified Energy Procurement Professional (CEP), and holds a Leadership in Energy and Environmental Design (LEED®) Accredited Professional distinction from the U.S. Green Building Council. She earned her Bachelor of Mechanical Engineering from the University of Minnesota and her Master of Business Administration from the University of Saint Thomas.

Brian Boe, Manager, Energy Procurement Operations

Brian has a Bachelor's Degree in Business Finance and Entrepreneurship from the University of St. Thomas. Brian has worked in the energy industry for 9 years and has his CEP certification from the Association of Energy Engineers. Brian have expertise as a reporting and bill variance analyst, as well as energy procurement as both an electric analyst and a natural gas analyst. Brian manages a team of 8 analysts who procure liquid and gas fuels for our clients across 50 states, 10 Canadian provinces, and Mexico.

Sarah Gardner, Manager, Energy Supply Services

Sarah is a Certified Business Energy Professional (BEP) and has her Bachelor's degree in Business Management from Eastern Washington University. Sarah joined ENGIE Insight in 2011, and currently manages a team of 13 Energy Supply Specialists who support the energy procurement RFP process and auditing of energy supply contracts.

UNITED STATES OF AMERICA

The State of  Washington

Secretary of State

I, KIM WYMAN, Secretary of State of the State of Washington and custodian of its seal, hereby issue this

CERTIFICATE OF EXISTENCE

OF

ENGIE INSIGHT SERVICES INC.

I CERTIFY that the records on file in this office show that the above named entity was formed under the laws of the State of Washington and that its public organic record was filed in Washington and became effective on 11/06/1995.

I FURTHER CERTIFY that the entity's duration is Perpetual, and that as of the date of this certificate, the records of the Secretary of State do not reflect that this entity has been dissolved.

I FURTHER CERTIFY that all fees, interest, and penalties owed and collected through the Secretary of State have been paid.

I FURTHER CERTIFY that the most recent annual report has been delivered to the Secretary of State for filing and that proceedings for administrative dissolution are not pending.

Issued Date: 01/22/2018
UBI Number: 601 668 881



Given under my hand and the Seal of the State of Washington at Olympia, the State Capital

Kim Wyman, Secretary of State

Date Issued: 01/22/2018